



CITY OF ORANGEBURG
SOUTH CAROLINA
REQUEST FOR PROPOSALS
Equipment Lease-Purchase Financing

Issue Date: December 14, 2012
Response Due: December 31, 2012
at 2:00 PM, Eastern Standard Time

Bank Qualified

The City of Orangeburg, South Carolina (the “City”), is requesting proposals from various banks and financial institutions for not exceeding \$551,275.00 tax-exempt lease-purchase financing for the acquisition of certain equipment as described herein (Exhibit A). The City invites interested parties to submit a proposal to finance the equipment by specifying a fixed annual percentage rate.

Mailed or Hand Delivered Bids: Each mailed or hand delivered proposal shall be enclosed in a sealed envelope marked "Proposal for Equipment Lease Purchase" and should be mailed or delivered to:

Mr. John D. Singh, Assistant City Administrator
City of Orangeburg
979 Middleton Street
Post Office Drawer 387
Orangeburg, South Carolina 29116-0387
Email: jsingh@orangeburg.sc.us

Facsimile Bids: The City will accept the facsimile transmission of a proposal at the risk of the bidder. The City shall not be responsible for the confidentiality of bids submitted by facsimile transmission. Any delays in receipt of a facsimile bid, and any incompleteness or illegible portions of such bid are the responsibility of the bidder. Bids by facsimile should be transmitted to the attention of John D. Singh, Assistant City Administrator: Fax No.: 803.533.6007.

E-Mail Bids: Electronic proposals may be e-mailed to the attention of John D. Singh at e-mail address: jsingh@orangeburg.sc.us, at the risk of the bidder.

PROPOSALS MAY BE DELIVERED BY HAND, BY MAIL, BY E-MAIL OR BY FACSIMILE TRANSMISSION, BUT NO PROPOSAL SHALL BE CONSIDERED WHICH IS NOT ACTUALLY RECEIVED BY THE CITY AT THE PLACE, DATE AND TIME APPOINTED, AND THE CITY SHALL NOT BE RESPONSIBLE FOR ANY FAILURE, MISDIRECTION, DELAY OR ERROR RESULTING FROM THE SELECTION BY ANY BIDDER OF ANY PARTICULAR MEANS OF DELIVERY OF BIDS.

Please note that this solicitation is being sent to a number other institutions. The City reserves the right to select the proposal determined to be the most advantageous to the City. The selection process will be heavily weighted toward lowest financing costs. The City reserves the right to reject any or all bid proposals as well as negotiate with the lowest responsible bidder.

I. Terms and Conditions

- (a) Amount to be Financed: Not exceeding \$551,275/ for the term of 3 years. The City retains the option to reduce the total amount to be financed.
- (b) Payments: The principal amounts of the lease will be payable annually on August 1 in each of the years in the principal amounts as follows:

<u>Year</u>	<u>Principal Amount</u>
2013	183,758
2014	183,758
2015	Balance

The City reserves the right to adjust the principal amount of the maturity of the lease by up to 10%.

Interest will be payable on the unpaid principal balance of the lease on August 1 of each year and ending on August 1, 2015. Unless otherwise designated by a bidder, interest on the lease will be calculated based on a 360-day year comprising twelve 30-day months.

- (c) Guarantee of Interest Rate: The interest rate, costs and other terms of the bid submitted must be guaranteed from the date of your proposal to the closing date (expected to be on or before January 31, 2013) or within 30 days of the bid opening date which ever comes first.
- (d) Equipment: See attached Exhibit A.
- (e) Form of Equipment Lease-Purchase Agreement: A bidder's proposed form of lease agreement ("Lease Agreement") should be provided within three (3) business days of the award of the successful proposal.
- (f) Non-appropriation: A non-appropriation provision acceptable to the City is to be included in the Lease Agreement.

- (g) Non-substitution: A non-substitution provision is not permitted to be included in the Lease Agreement.
- (h) Deficiency Judgment: No deficiency judgment can be assessed or imposed against the City nor will the full faith, credit and taxing power of the City be pledged to the payment of the Lease Agreement.
- (i) Title: Title to the equipment shall be in the name of the City subject to the bidder's rights under the Lease Agreement. The Lease Agreement shall allow the City to obtain full, unencumbered title to the various items of equipment on or about August 1, 2015.
- (j) Acquisition Account: If a bidder requires that the acquisition or escrow account (the “Acquisition/Escrow Account”) be held by it or its designee, the bidder needs to indicate so on it’s proposal. Interest earnings in the Acquisition/Escrow Account is to accrue to the City. Payments should be made to the City as reimbursement for prior expenditures.
- (k) Costs of Issuance: Any fees and costs of the bidder to be paid by the City should be stated in the response to this Request for Proposals. The Lease Agreement should allow the City to pay its legal fees and costs related to execution and delivery of the Lease Agreement out of the proceeds of the Lease Agreement.
- (l) Insurance: The City provides insurance through the South Carolina Insurance Reserve Fund for equipment/personal property. The equipment will be insured in a similar manner at face value. The lessor may be listed as a loss-payee, but may not be listed as an additional insured under the City’s insurance arrangement with the South Carolina Insurance Reserve Fund. If the bidder has any additional terms, please clearly note the terms in your bid document.
- (m) Lease Agreement Designated As Qualified Tax-Exempt Obligation: The City has designated the Lease Agreement as a “qualified tax-exempt obligation” for purposes of Section 265 of the Internal Revenue Code of 1986 relating to the ability of financial institutions to deduct from income for federal income tax purposes interest expense that is allocable to carrying and acquiring tax-exempt obligations.
- (n) Closing: The City will accept the proposals on or before December 31, 2012, until 2:00 PM. The City will close the transaction on or before January 31, 2013, but may take up to an additional 30 days to close.

II. Form of Proposal

- (a) The proposal is to be in writing.
- (b) No response may be modified by a bidder after it has been submitted.
- (c) Proposals should include: the name, address, telephone number of your institution; the primary contact; and identity of legal counsel, if any.
- (d) Proposals should be accompanied with a list of all requirements and conditions associated with its bid.
- (e) Proposals should indicate a single interest rate for the lease term and include an amortization schedule showing annual payment principal and interest detailed for the term of the financing.
- (f) Proposals need to provide full disclosure of all financing costs, including any closing, legal, and tax opinion charges.
- (g) Any prepayment penalty or other fee requirements should be detailed in the proposal.

* If bidder is interested in looking at a copy of the most current available audit, they may do so via our website, www.orangeburg.sc.us.

III. Evaluation of Proposals and Award

After the proposals are received, they will be evaluated by the officials of the City based on various factors, including the interest rate, redemption terms, additional covenants and terms, if any, and other conditions set forth therein. The City reserves the right to reject any and all bids or to waive irregularities in any proposal. The City will accept the proposals on or before 2 PM on December 31, 2012.

IV. Legal Opinion. The execution and delivery of the Lease Agreement is subject to the respective opinion the City's attorney, James Walsh and any other legal counsel the City may choose to employ.

V. Tax Exemption and Other Tax Matters. The Internal Revenue Code of 1986, as amended (the "Code"), and the Treasury Regulations promulgated there under, imposes various restrictions, conditions and requirements relating to the excludability from gross income for federal income tax purposes of interest paid on obligations such as the Lease Agreement. The City will commit to comply with certain covenants, restrictions, conditions and requirements designed to ensure that interest paid under the Lease Agreement will not become includable in gross income of the recipients thereof for federal income tax purposes. Failure to comply with these covenants could cause interest paid under the Lease Agreement to be included in gross income for federal income tax purposes retroactive to the date of issuance of the Lease Agreement.

The Code imposes an alternative minimum tax on a taxpayer's "alternative minimum taxable income" if the amount of such alternative minimum tax is greater than the amount of such taxpayer's regular income tax. The interest component of the Lease Agreement is not a specific preference item of tax preference for purposes of the individual and Corporate Federal alternative minimum tax; however, interest on the Lease Agreement will be taken into account in calculating adjusted current earnings for purposes of computing the alternative minimum tax of corporations.

The accrual or receipt of interest on the Lease Agreement may affect the Federal Income Tax liability of the lessor. The extent of these other tax consequences will depend upon the recipient's particular tax status or other items of income or deduction. Purchasers of the Lease Agreement are advised to consult their tax advisors as to the tax consequences of purchasing or holding the Lease Agreement.

VI. Investment Letter. The lessor will be requested to execute a letter to the City in substantially the form submitted with this Request for Proposals.

VII. Additional Information

If you should have any questions regarding this Request for Proposals, you should contact:

John D. Singh
Assistant City Administrator
City of Orangeburg
Phone: 803.533.6000
E-mail: jsingh@orangeburg.sc.us

EXHIBIT “A”

Various Equipment for Lease Purchase		FY 2012-2013
40/10	Truck	\$23,000
40/30	Service Truck	\$65,000
40/60	1 Ton Pickup	\$40,000
40/60	Trash Trailer	\$22,000
60/20	(3) Vehicles	\$105,000
60/25	(2) Vehicles	\$59,000
60/30	(2) Vehicles	\$53,000
70/10	SUV-Escape	\$20,000
70/20	1 Ton Truck	\$30,000
70/40	60 in Mower Zero Turn	\$13,500
70/40	½ Ton Pickup	\$17,000
185	Golf Carts	\$103,775
Total		\$551,275